

## ***Teresa Duncan, MS***



Teresa is a speaker and writer with over 20 years' experience in healthcare. Her areas of expertise include revenue protection using proven accounts receivable and insurance methods; and helping doctors and managers establish solid management systems. A recipient of the Lifetime Achievement Award from the American Association of Dental Office Management, she understands the importance of continuing education.

She is the author of [Moving Your Patients to Yes: Easy Insurance Conversations](#) and a regular contributing author to the ADA's CDT Companion Guide™. Teresa is a frequent contributor to multiple dental publications. She was a founding Trustee for the auxiliary-learning focused DALE Foundation. Teresa is a member of several organizations including the National Speakers Association and National Association of Dental Plans.

She has been named one of the Top 25 Women in Dentistry by Dental Products Report Magazine and is recognized annually as a Leader in Consulting by Dentistry Today. She provided consulting assistance in the development of the American Dental Association's Guidelines for Practice Success™. Her podcasts "*Nobody Told Me That!*" and "*Chew On This!*" provide regular coding and management updates. Teresa received her Master's Degree in Healthcare Management from Marymount University.

### **Short description:** (less than 100 words)

With over 20 years of healthcare experience, Teresa addresses topics such as Insurance Coding, Office Manager Training and Patient Conversations. Her memberships include the National Speakers Association and the National Association of Dental Plans. She has been named one of the Top 25 Women in Dentistry and is the author of [Moving Your Patients to Yes: Easy Insurance Conversations](#) as well as a contributing author to the ADA's annual CDT Companion Guide™. Her podcasts "*Nobody Told Me That!*" and "*Chew On This!*" provide regular coding and management updates. Teresa received her Master's Degree in Healthcare Management.

### **Shorter description:** (less than 55 words)

Teresa's classes focus on insurance & management issues. She is the author of [Moving Your Patients to Yes: Easy Insurance Conversations](#) and has contributed annually to the ADA's CDT Companion Guide. Her podcasts 'Nobody Told Me That!' and 'Chew On This' are resources for dental leaders. Teresa received her Master's Degree in Healthcare Management.